



BLUE NOTES

Weekly Newsletter

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IAMDelta.net

Delta Leading the Industry in Profits, But not Wages

(Or vacation, or personal time, or retirement, or work rules, or OJI pay, or health insurance, or fairness)

Step	Delta 6/1	Southwest
0-6 months	19.00	19.45
6-12 months	19.20	19.45
Step 1	19.40	20.11
Step 2	20.00	21.07
Step 3	20.80	21.94
Step 4	21.75	23.11
Step 5	22.71	24.85
Step 6	24.42	26.03
Step 7	26.39	27.21
Step 8	27.87	28.74
Step 9	29.55	30.77
Step 10	31.91	38.00
Step 11	37.02	38.00

You have to ask yourself why Delta is by far the most profitable airline in the industry, accounting for 40% of the profits with only 20% of the capacity, but does not lead the industry in any category except profit

sharing. Southwest leads the industry in pay and other categories but doesn't produce the same level of profits. Because of their union, they can negotiate a bigger slice of the pie for workers, not stockholders.

How Can a Union Contract Make Our Jobs More Secure

Southwest Airlines recently announced the closure of four stations because of problems arising from the production crisis of 737's at Boeing. A union contract can't stop station closures due to business downturns or disrupted aircraft delivery. But here's what a contract can do.

1. Protect your station from getting contracted out. Please remember that before 2010 Delta had their own ramp employees in only 19 stations. Everything else was contracted out by management. Northwest had 40 stations where ramp work was protected by a union contract.
2. Protect your work within the station from getting contracted out. For example, a union contract can protect specific types of work like deicing, cargo, bag room and push backs from outsourcing.
3. If a station is closed or reduced in size due to a business downturn a contract can protect you from management favoritism. Layoffs and bumping would be done according to seniority, not whether you're friends with an OSM.
4. Make sure that when service is expanded to a new station or expanded at an existing station that it is our protected work, union work.

Unions Are Bad, Except For Delta Pilots, Dispatchers and Canadian Ramp

Every day, we are bombarded by Delta management about how terrible unions are and how the "open door" policy is much more effective for making changes. But Delta also says they have a great relationship with the pilots union. No problem there. And the pilots

seem to do pretty well for themselves with a union. In Canada Delta regularly negotiates lucrative union contracts with their ramp workers. So Delta, what's the problem with us? Are we second class citizens?

Shareholders Meeting: No Open Door for Workers

On June 20, Delta shareholders will gather remotely for their annual meeting. Normally these meetings are held in person in New York City. Not this year. And one has to ask why. We can take a guess. Last year more than 50 Delta ramp workers, flight attendants, mechanics and supporters protested Delta's interference in our efforts to have a union election in front of the building where the shareholders were meeting. When Ed Bastian emerged from the meeting workers asked him why he opposed us having a real voice at Delta. He scurried into his waiting limo.

Once again Amalgamated Bank is proposing a resolution to the meeting that would require Delta to remain neutral during our union campaign. We expect that, like last year, the shareholders will vote down the resolution at Delta management's urging. Pro-union workers were, once again, planning to protest Delta's interference, only in greater numbers. For Delta, one way to avoid embarrassment and bad media is to move the meeting to a remote venue. So much for Delta's "open door" policy.

Tough Times in AUS

Rampers in AUS are not a happy bunch. They cite massive safety concerns, short staffing so bad that a medical emergency had to wait 15 minutes for a park. Twenty year guys not being able to get a weekend off. And the list goes on. A long hot summer in AUS for sure. Let us know if this is happening in your statio

CONTACT US

If you would like to start receiving text updates from us, if you need a union card sent to your home, or if you want to share something going on in your station, contact us at

iam4.me/deltastories

